

# WORKSHOP

## Working with the Asian Development Bank (ADB):

*focus on financing Renewable Energy in the Public and Private sector*

Rome, 26th October 2016

Italian Trade Agency | Pirelli Conference Hall



- |             |   |
|-------------|---|
| 08:30       | Registration  |
| 09:00       | Opening remarks<br><b>Piergiorgio BORGOGELLI</b> — Director General ICE – Italian Trade Agency  |
| 09:10       | <i>Strategy and financing of the Asian Development Bank for clean energy development in Asia and the Pacific</i><br><b>Priyantha WIJAYATUNGA</b><br>Principal Energy Specialist, Energy Sector Group<br>Sector Advisory Service Division<br>Sustainable Development and Climate Change Department<br>Asian Development Bank   |
| 09:40       | <i>Public Sector: Renewable Energy pipeline of projects</i><br><b>Priyantha WIJAYATUNGA</b> — Principal Energy Specialist, Energy Sector Group<br>Sector Advisory Service Division<br>Sustainable Development and Climate Change Department<br>Asian Development Bank   |
| 10:10       | <i>Public Sector: Procurement rules &amp; procedures for Goods, Civil Works, EPC Contracts, and Consulting Services, ADB's project cycle and how to identify ADB Business Opportunities early on</i><br><b>Walter POICK</b> — Director<br>Procurement Division 2<br>East Asia, Southeast Asia and Pacific Operations<br>Operations Services and Financial Management Department<br>Asian Development Bank |
| 11:10       | Questions & Answers   |
| 11:30       | Coffee Break  |
| 11:45       | <i>Private Sector financing (Products and Services, Transaction Approvals Cycle, Activities and Impact, and Case Studies)</i><br><b>Walter POICK</b> — Director<br>Procurement Division 2<br>East Asia, Southeast Asia and Pacific Operations<br>Operations Services and Financial Management Department<br>Asian Development Bank  |
| 12:15       | <i>SIMEST support to Italian companies investing in green energy in Asia</i><br><b>Alberto CASTRONOVO</b> — Head Multilateral Finance<br>Advisory Department<br>SIMEST  |
| 12:45       | Questions & Answers   |
| 13:05       | Conclusions<br>ICE - Italian Trade Agency   |
| 13:15       | Light Buffet Lunch  |
| Moderator:  | <b>Giulio Mulas</b> , Head, Industrial Cooperation and International Organisations Office, ICE – Italian Trade Agency   |
| 13:45-17:00 | Meeting sessions with ADB and SIMEST Specialists  |